STATE OF OREGON GOVERNOR'S TRADE MISSION TO REPUBLIC OF KOREA w m

-

MAY 8-12, 1984 SEOUL, KOREA



오레곤 주지사 무역사절단



STATE OF OREGON

GOVERNOR ATIYEH'S TRADE MISSION TO TAIWAN AND KOREA

ITINERARY

May 1, 1984 - Tuesday	
7:00 a.m.	Check in at Portland International Airport. Assemble at the Western Horizon Club, Concourse K, near gate 44.
8:25 a.m. (11:25 Pm)	Depart on Western Airlines Flight #450 to San Francisco.
9:55 a.m.	Arrive in San Francisco
1:00 p.m. (4:00 Am)	Depart San Francisco on China Airlines Flight #1 to Taipei.
May 2, 1984 - Wednesda	
7:10 p.m. (4:10 AM)	Arrive in Taipei. Mission members to be met at airport and ushered through customs and immigration Transfer to Grand Hotel.
Evening	Open
May 3, 1984 - Thursday	<u>/</u>
7:45 a.m 2:00 AM	All Mission Members Breakfast at American Club with representatives of the American Chamber of Commerce.
9:30 - 10:36	Economic and Commercial Briefing by American Institute on Taiwan (A.I.T.).
Rest of Day	Business Members Individual business appointments in accordance with their schedules.
	Official Party Courtesy calls on government officials
6:00 - 7:30 p.m.	<u>All Mission Members</u> State of Oregon reception at Grand Hotel.
May 4, 1984 - Friday	
All Day	<u>Business Members</u> Individual Business Appointments
ATT Day	Official Party
Morning	Official calls

Page 2 Itinerary Cont.

May 4, 1984 - Friday Cont. -Official Party

Approx. Noon	Depart for Taichung (Capital of Province of Taiwan - three hour drive)
Late Afternoon	Meeting with Governor T. H. Lee. Proceed to Zun Moon Lake Resort.
May 5, 1984 - Saturday	
Morning	Business Members Individual Business Appointments
Afternoon	Open
Afternoon	Official Party Return to Taipei
May 6, 1984 - Sunday	*
All Day	All Mission Members Open for sightseeing, shopping, and relaxation.
May 7, 1984 - Monday	
All Day	Business Members Business Appointments
All Day	Official Party Official calls and appointments with business members.
<u>May 8, 1984 - Tuesday</u>	
Morning	Transfer to Airport
1:15 p.m.	Depart for Korea on Cathay Pacific Flight #410.
4:30 p.m.	Arrive at Kimpo Airport
	Mission to be met by David Rearwin, Director U. S. Trade Center. Transfer to Hotel Shilla.
Evening	

Page 3 Itinerary Cont.

May 9, 1984 - Wednesda	<u>Y</u>
8:00 - 9:00 a.m.	All Mission Members Breakfast briefing chaired by Mr. Norman D. Glick Commercial Counselor, American Embassy and Mr. R. A. Sholts, President, American Chamber of Commerce in Korea at Hotel Shilla.
All Day	Business Members Individual business appointments in accordance with their schedules at the U. S. Trade Center
10:00 a.m.	Official Party Only Courtesy call on Ambassador Richard Walker 8th Floor Chancery Building Mr. Glick will accompany
	Official Party Only Courtesy call on the Honorable Nam, Duk Woo, Chairman Korea - U. S. Economic Council (former Prime Minister) at the 7th floor, World Trade Center Korea Building - Mr. Rearwin will accompany.
Lunch Open	
p.m.	Official Party Only Courtesy call on His Excellency, President Chun, Doo Hwan, at the Blue House (KUSEC will arrange) Ambassador Walker will accompany.
6:00 - 7:30 p.m.	All Mission Members Oregon Trade Mission Reception at Ambassador Richard Walker's Residence.
May 10, 1984 - Thursday	
All Day	Business Members Individual Business appointments in accordance with their schedules at the U. S. Trade Center
	Luncheon hosted by Dr. Nam, Duk Woo, Chairman, Korea U. S. Economic Council.
9:00 a.m.	Official Party Only Breakfast meeting with Dr. Kim, Seong Jin, President International Cultural Society of Korea (Former Minister of Culture and Information).
10:00 a.m.	Courtesy call on Dr. Kim, Young Joon, Founder Han Yang University and Dr. Lee, President Han Yang University

Page 4 Itinerary Cont.

May 10, 1984 - Thursday Cont. - Official Party

Governor will receive honorary doctorate in 10:30 a.m. International Economics from Han Yang University -Mr. Rearwin will accompany. 3:00 p.m. Courtesy call on the Honorable Kum, Jin Ho, Minister,

Ministry of Commerce and Industry 5th Floor, unified Government Building (KUSEC will arrange) -Mr. Glick will accompany.

May 11, 1984 - Friday

9:00 a.m. Depart Hotel Shilla via Embassy bus for DMZ -(Mr. Rearwin will accompany)

- 10:30 a.m. Briefing by U. S. Military
- 11:00 12:00Tour to DMZ
- 12:00 1:00 p.m. Lunch with Oregon State GI's at the DMZ cafeteria
- 1:00 -2:00 p.m. Leave for Il San - Holt Center
- Visit Holt Center 2:00 -3:00 p.m.
- 4:00 p.m. Return to Seoul
- All Mission Members 6:00 -9:00 p.m. Dinner and entertainment hosted by Dr. Kim, Seong Jin, President, International Cultural Society of Korea at the Korea House.

May 12, 1984 - Saturday

a.m.	Business Members Follow up business appointments in accordance wi their schedules at the U. S. Trade Center.	ith
a.m.	Official Party Open	
p.m.	All Mission Members	

p.m.

Open for sightseeing, shopping, and relaxation

^{6:00 - 8:00} p.m. Official Party and Agriculture Only Dinner Hosted by the Honorable Lee, Hee-Il, Chairman Korea Flour Mills Industrial Association.

OREGON TRADE DELEGATION

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TAIWAN AND KOREA

GOVERNOR'S OFFICIAL PARTY

Governor Victor Atiyeh Dolores Atiyeh Senator Ken Jernstedt-5-0-Genevieve Jernstedt 5-0-Douglas Frengle 5-0

OTHER STATE OFFICIALS

Ken Meier, Assistant Director, Department of Agriculture

David Lutjen, International Trade Specialist Oregon Economic Development Department

BUSINESS DELEGATION

Peter Chun, President, Thermo Industries, Inc. -Steve Felkins, Director, Port of Astoria Horrace Harrison, Jr., President, Sunrise Shipping Agency, Inc. 5-0 Dr. Young Kwon, Special Consultant, CH2M Hill International -Ken Moore, International Sales Manager, Jeld-Wen, Inc. 5-0-C -Ralph Ward, President, Oregon Wheat Growers League 5-0-C -SAM ANDERCON (BROWN BAG- PUNCAN'S OFFICE) LAWYOL, COAL TECH, FAR WEST JAM LIFE

GOVERNOR ATIYEH'S TRADE MISSION TO TAIWAN - KOREA MAY 1 - 13, 1984

DELEGATION LIST

GOVERNOR'S OFFICIAL PARTY Governor Victor Atiyeh and Dolores Atiyeh Governor's Office 254 State Capitol Salem, Oregon 97310 Telephone (503-378-3111)

Senator Ken Jernstedt and Genevieve Jernstedt 911 Pine Street Hood River, Oregon 97031 Telephone (503-386-1393)

Douglas Frengle Manager, International Trade Division Oregon Economic Development Department 921 S. W. Washington Street - Suite 425 Portland, Oregon 97205 Telephone (503-229-5625) Telex 360-382

OTHER STATE OFFICIALS Ken Meier, Assistant Director Department of Agriculture Agriculture Bldg. 635 Capitol N. E. Salem, Oregon 97310 Telephone (503-378-3787) Telex 599-0140

David Lutjen, International Trade Specialist International Trade Division Oregon Economic Development Department 921 S. W. Washington Street - Suite 425 Portland, Oregon 97205 Telephone (503-229-5625) Telex 360-382

BUSINESS DELEGATION Peter Chun President / Thermo Industries, Inc. 15481 S. E. For-Mor Ct. Clackamas, Oregon 97015 Telephone (503-655-8931) Page 2 Business Delegation Cont.

Steve Felkins Director Port of Astoria One Portway Astoria, Oregon 97103 Telephone (503-325-4521)

Horrace Harrison, Jr. President Sunrise Shipping Agency, Inc. /1515 S. W. Fifth Avenue, Suite 820 Portland, Oregon 97201 Telephone (503-227-2631) Telex (RCA) 277340

Dr. Young Kwon Special Consultant CH2M Hill International 2020 S. W. Fourth Avenue Portland, Oregon 97201 Telephone (503-224-9190 Telex 474 2047

Ken Moore International Sales Manager ✓ Jeld-Wen Inc. P. O. Box 1325 Klamath Falls, Oregon 97101 Telephone (503-882-3451 Telex 151425

Bruce Ward President Oregon Wheat Growers League 305 S. W. 10th Pendleton, Oregon 97801 Telephone (503-276-7330)

JH 4/21/84

STATE OF OREGON GOVERNOR'S TRADE MISSION TO TAIWAN

GRAND HOTEL - ROOM NUMBERS OF TRADE MISSION MEMBERS

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3

1.1

706 - Governor Atiyeh

708 - Sen. and Mrs. Ken Jernstedt

753 - Doug Frengle

720 - Ken Meier

712 - Steve Felkins

728 - Ken Moore

732 - Ralph Ward

716 - Horace Harrison

710 - Samuel Anderson

715 - David Lutjen

STATE OF OREGON GOVERNOR'S TRADE MISSION TO TAIWAN

MAY 3, 1984 - Wednesday Daily Itinerary

0730 Assemble in hotel lobby

0735 Depart the Grand Hotel by car for the American Club

0745 Breakfast briefing/program by the Executive Director and members of the American Chamber of Commerce

0900 Depart American Club by car for the Grand Hotel

0920 Depart the Grand Hotel for the American Institute in Taiwan

0945 Briefing presented by the American Institute in Taiwan and American Trade Center staff members (economic/commercial/agricultural/political)

1040 Depart A.I.T. for the Board of Foreign Trade

1100 Meeting with Vincent C. Siew, Director General, Board of Foreign Trade - formal presentation followed by an informal question and answer period (strongly suggested that all trade mission members attend this meeting as their individual schedules permit)

1200 Depart B.O.F.T. by car for the Grand Hotel

1230 Luncheon hosted by U.S. Wheat Associates (for Governor's official party plus Meier/Ward/Felkins*)

1430 Depart Grand Hotel by car for the Government Information Office

1450 Briefing presented by the Government Information Office (SSAISP)

1530 Meeting with the James C. Y. Soong, Director General, Government Information Office (SSAISP)

1600 Depart G.I.O. by car for the Grand Hotel

1620 Arrive at Grand Hotel

1730 Trade Mission reception in the Plum Room of the Grand Hotel

1900 Trade Mission reception concludes

Evening at leisure

Business Appointments for Governor Atiyeh

May 3, (Thursday)

- 12:30 Luncheon Hosted by 中山北路四程1寛 Mr. Lu, Director 中山北路四程1寛 U. S. Wheat Associates at Bamboo Room, Grand Hotel 圖山大飯店
- 16:30 Call on Johnson C. Yen, President Chinese Maritime Transport Ltd. Rm. 807, 8/F, No. 15, Chi Nan Rd., Sec. 1 Tel:(02) 3212121 Taipei 请用给一段 15克中航大楼 中国航运会司

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- May 7 (Monday)
- 15:00 Call on Thomas Wu, President King Thomas Marketing Corp. 7/F, 164, Fu Hsin N. Road Taipei Tel:(02) 7138866

復興北路164號 全唐及有限之间

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CONFIDENTIAL

VICTOR ATIYEH

Gov. Vic Atiyeh State Capitol Salem, Oregon 378-3121 OFFICE OF THE GOVERNOR STATE CAPITOL SALEM, OREGON 97310

April 26, 1984

LAMATET IN TATABAL

GOVERNOR'S SCHEDULE Monday, April 30 through Sunday, May 13 (subject to change)

NOTE: The following schedule has been prepared for the duration of Gov. Atiyeh's trade mission to Taiwan and Korea. The next schedule will be distributed May 10 for the week of May 13-19.

MONDAY, APRIL 30

8 a.m. Office time.

8:30 a.m. Gov. Atiyeh will meet with Larry Wolfard, chairman, Economic Development Commission, and vice president, Pacific Northwest Bell Telephone Co., Portland; regarding economic development; gov. personal office, Capitol.

<u>9 a.m.</u> Gov. Atiyeh will meet with assistants on his personal staff; gov. conference room, Capitol.

9:30 a.m. Gov. Atiyeh will meet with members of the Task Force on State Compensation and Classification Equity: Margaret Hallock, chairperson; Ruth Gundle, vice chairperson; Joan Acker, Kirk Berger, Melinda Grier, and John Heilman; Cheyenne Chapman, task force administrator; and Anita Leach, administrator, Personnel Division, state Executive Department; regarding a major study of Oregon's classification and compensation system; gov. conference room, Capitol.

10 a.m. Gov. Atiyeh will meet with Gary Raid, president, State Accident Insurance Fund Corp. (SAIF); gov. personal office, Capitol.

10:45 a.m. To Portland

Noon Gov. Atiyeh will speak at the 30th annual Pacific Northwest Metals and Minerals Conference; Lloyd Center Red Lion Motor Inn, Portland.

1 p.m. To Salem

<u>2 p.m.</u> Gov. Atiyeh will meet with Ede Schmidt, assistant to the governor for executive appointments, to review candidates for appointment to state boards and commissions; gov. personal office, Capitol.

(Bu ft. PEN) 4:30 PM JoHNSON C. CHEN, PRESIDENT-CHINEE MARITIME TRANSPORT LTD. (STEVE FECKINS) 5:30-GIPPP. MGov. Atiyeh will attend State of Oregon mission reception; Grand Hotel, PLUM ROOM 5:30-CIPPP. Gov. Atiyeh will attend a dinner function, possibly hosted by U.S. wheat associates.

FRIDAY, MAY 4

7:30 a.m. Gov. Atiyeh will depart Taipei for Taichung.

10:30 a.m. Gov. Atiyeh will sign a sister state agreement; Taichung (Capital of Province of Taiwan).

Noon Gov. Atiyeh will attend luncheon hosted by Gov. T.H. Lee, Province of Taiwan.

Afternoon Gov. Atiyeh will visit local farming area and farming village

4:30 p.m. Gov. Atiyeh will depart for Sun Moon Lake. He will be staying at the Sun Moon Lake Hotel, 23 Chung Cheng Road, Nantou, Sun Moon Lake, Taiwan, telephone: (049) 855-351. 6:00 PM PINNER WITH MANOR (CHR. OF FARMER Assoc, Str. of Farmer Assoc.

MUSHROOM /TEA/DINNER JUN -TIEN HSU

SATURDAY, MAY 5

7:30 a.m. Gov. Atiyeh will tour Sun Moon Lake.

Mid-morning Gov. Atiyeh will tour Taichung Harbor.

LIN TUNG JUNG, DEP. DI RELTOR

SUNDAY, MAY 6

IAI PEI

NATONA, MUSEUM

CHIOU-TAN YEH

Gov. Atiyeh will golf with Chinese businessmen; shop and sightsee. 7:15 (IN LOBBY) MR. WU - VICE CHR., CHINA EXTERNAL TRADE OFUELOALENT GUNCH 3:00PM NATIONAL MUSEUM (BOOK)

MONDAY, MAY 7

8:30 HIE. CHAO YAO-TUNG, MINISTER ECONOMIC AFFAIRS

9:30 a.m. Gov. Atiyeh will meet with Y.T. Shuao, minister, Economic Affairs, HSIOH-KWEN SHAD, JICE MINISTER OF FOLLIGA AFFAIRS

10 a.m. Goy. Atiyeh will meet with F.B. Chu, minister, Foreign Affairs,

11 a.m. Gov. Atiyeh will meet with Minister of Economic Affairs. Now - Louch Por. Barrow 3:00 PM THOMAS WU, POESIOENT ~ KING THOMAS MARKETING CORP. (LEW Moder) Afternoon Gov. Atiyeh will join business delegation in individual business appointments. Mou-Shint

6:30 p.m. Gov. Atiyeh will meet with Vice-Minister Ding, Ministry of Foreign Affairs.

7 p.m. Gov. Atiyeh will attend dinner hosted by Vice-Minister and Mrs. Ding.

FRIDAY, MAY 11

<u>Noon</u> Gov. Atiyeh will have lunch with members of the armed services from the state of Oregon, Demilitarized Zone Cafeteria.

1 p.m. Gov. Atiyeh will depart Seoul for Il San.

2 p.m. Gov. Atiyeh will visit the Holt Center, Il San, Korea.

<u>6 p.m.</u> Gov. Atiyeh will attend dinner hosted by Dr. Kim, Seong Jin, president, International Cultural Society of Korea; Korea House, Seoul, Korea.

SATURDAY, MAY 12

Morning Gov. Atiyeh will accompany members of the delegation on individual business appointments.

Afternoon Gov. Atiyeh and trade delegation members will tour and shop, escorted by Dr. Kim, Il Lan.

SUNDAY, MAY 13

11:40 a.m. Gov. Atiyeh will depart Seoul, Korea for Taipei, Taiwan via Thai Airlines #623.

1 p.m. Gov. Atiyeh will arrive Taipei, Taiwan.

4:15 p.m. Gov. Atiyeh will depart Taipei, Taiwan via China Airlines flight #4.

12:30 p.m. Plane change San/Francisco.

4:35 p.m. Gov. Atiyeh will depart San Francisco International Airport, San Francisco, Calif. via Western Airlines flight #401.

6:05 p.m. Gov. Atiyeh will arrive Portland International Airport, Portland.

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<u>Governor Victor George Atiyeh</u> and Official Party <u>The State of Oregon IOGA Trade Mission</u> <u>May 8-12, 1984</u>

Control Officer: David R. Rearwin, Director U.S. Trade Center Tel.: 722-2601, Ext. 4212 Home: Ext. 4501

May 8, 1984 (Tuesday)

1630

Mission arrives at Kimpo Airport via CX-410. Mission to be met by Norman Glick, Commercial Counselor, and David Rearwin, Director, U.S. Trade Center. Mission transfers directly to Hotel Shilla. Mr. Chung, GSO, will clear baggage and take to Hotel Shilla at the Bamboo Room, 23rd Floor.

Evening

Open

May 9, 1984 (Wednesday)

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0800 - 0900	All Mission Members
	Breakfast briefing chaired by Mr. Norman D. Glick, Commercial Counselor, American Embassy and Mr. R.A. Sholts, President, American Chamber of Commerce in Korea at 23rd Fl., Etoiles Room, Hotel Shilla.
All day	Business Members
	Individual business appointments in accordance with their schedules at the U.S. Trade Center.
0930	Depart Shilla Hotel for MOFA (via Chancery to link up with Mr. Cleveland).
1000 MUSTER YOUR 459075 Wert (ALCO POENON)	Official Party Only Courtesy call on the Honorable Lee, Won Kyung, Minister, Ministry of Foreign Affairs 8th Fl., Unified Government Building Mr.Paul Cleveland, Deputy Chief of Mission, will accompany
1030	Depart MOFA for KFMIA (via Chancery to pick up Messrs. Rearwin, Meier, Ward)
1100	Official Party & Agricultural Representatives
FRENCHS- NORED CLEARY	Courtesy call on the Honorable Lee, Hee-II, Chairman, Korea Flour Mills Ind. Association 6th Fl., KFMIA Building Mr. Rearwin will accompany JCourt - Stok DACHAN FROM JULY (Lydlost
1200	Lunch open VISITS OFTEN TO IN COLON
1345	Depart Shilla Hotel for KUSEC
1400	Official Party Only
Uninity Tix Konthe Buch Standsman	Official Party Only Courtesy call on the Honorable Nam, Duck Woo, Chairman, Korea-U.S. Economic Council (Former Prime Minister) at 7th Floor, World Trade Center Korea Building Mr. Rearwin will accompany

1430		Depart KUSEC for Blue House (via Chancery to link up with Mr. Cleveland).
1500		Official Party Only Unit-Pallotte Por Helger - Awpare source
		Courtesy call on His Excellency, President Chun, Doo Hwan, at the Blue House Mr. Cleveland will accompany
		Depart Blue House for KOTRA (via Chancery to link up with Mr. Rearwin)
1600		Official Party Only Gin- Howallow in Blue box
	Umittley the	Courtesy call on the Honorable Hahn, Bong Soo, President, Korea Trade Promotion Corporation, 15th.Fl., World Trade Center Korea Building

1630

Return to Shilla Hotel

Mr. Rearwin will accompany

Depart Shilla Hotel for Dinner

1830

1900 - 2100

Official Party & Agricultural Representatives Dinner hosted by the Honorable Lee, Hee-II,



Dinner hosted by the Honorable Lee, Hee-Il, Chairman, Korea Flour Mills Ind. Association, 31th Fl., Superstar Club, Samilro Bldg.

MEAS. FOR KOREAN COSTUME

May 10, 1984 (Thursday)

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All day	Business Members
	Individual business appointments in accordance with their schedules at the U.S. Trade Center.
0730 - 0830	Official Party Only
	Breakfast meeting with Dr. Kim, Seong Jin, President, International Cultural Society of Korea (Former Minister of Culture and Information) at Shilla Hotel, Governor's PINS RAY Suite. 23 ⁹² FL.
0930	Depart Hotel for Han Yang University
1000	Official Party Only
	Courtesy call on Dr. Kim, Lyun Joon, Founder, Han Yang University and Dr. Lee, President, Han Yang University
1030	Governor will receive Honorary Doctorate International Economies from Han Yang University Mr. Rearwin will accompany
1130	Depart Han Yang University for Shilla Hotel
1200 - 1400	All Mission Members
1200 - 1400	Luncheon co-hosted by Dr. Nam, Duck-Woo, Chairman, Korea-U.S. Economic Council, Inc. and Mr. Hyun, Seung Hoon, Chairman, H.S. Corp. at 23rd Fl., Orchid Room, Shilla Hotel.
1440	Depart Shilla Hotel for MCI
1500	Official Party Only
1540 WSC MA. TP 100 MSC 100 TP	Official Party Only Courtesy call on the Honorable Kum, Jin Ho, Minister, Ministry of Commerce and Industry, 5th Fl., Unified Government Building Mr. Glick will accompany
1540	Depart MCI for Chancery and Trade Center

1620	Depart Chancery for Hyundai
1630	Official Party Only
Cur Kouthing or and A white an	Courtesy call on the Honorable Chung, Ju Yung, Chairman, Hyundai Group, 12th Fl., Hyundai Building. Mr. Rearwin will accompany
1700	Depart Hyundai for Shilla Hotel
1740	Depart Shilla Hotel for Ambassador's Residence
1800 - 1930	All Mission Members Reception hosted by Ambassador Richard Walker at the Ambassador's Residence.

THE LEE - DINNER

May 11, 1984 (Friday)

0900	Depart Hotel Shilla via Embassy Bus for DMZ. Mr. Rearwin will accompany
1030	Briefing by U.S. Military
1100 - 1200	Tour to DMZ
1200 - 1300	Lunch with Oregon State GI's at the DMZ Cafeteria.
1300 - 1400	Leave for Ilsan - Holt Center
1400 - 1500	Visit Holt Center
1600	Return to Seoul
1745	Depart Shilla Hotel for Korea House
1800 - 2130	All Mission Members
	Dinner and entertainment hosted by Dr. Kim, Seong Jin, President, International Cultural Society of Korea, at the Korea House

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1984 (?)

DIRECTORY OF KEY EMBASSY CONTACTS

U.S. EMBASSY(TEL: 72-2601/19)

GEORGE A. KACHMAR DIRECTOR, U.S. TRADE CENTER EXT. 4546

ALTERNATE CONTROL OFFICER

CONTROL OFFICER

COMMERCIAL OFFICE CONTACTS KIM IL-LAN; COMMERCIAL SPECIALIST EXT. 4150

KIM PAING-SUP, COMMERCIAL ADVISOR EXT. 4174

KIM YOUNG HEE, COMMERCIAL SPECIALIST EXT. 4577

LEE LEUN-DUCK, COMMERCIAL SPECIALIST EXT. 4583

EMERGENCY

EXT. 4411/4412

HOTEL

CHOSUN PLAZA LOTTE 771-05 771-22 778-4111

AIRLINES

NWA	23-6105/9
PANAM	777-7451/4
KAL	771-66
CPA	23-021/9

PRINCIPAL OFFICERS OF U.S. EMBASSY

WILLIAM H. GLEYSTEEN, JR JOHN C. MONJO	AMBASSADOR DEPUTY CHIEF OF MISSION
MELVIN H. LEVINE	ECONOMIC AND COMMERCIAL COUNSELOR
THOMAS C. STAVE	DIRECTOR OF COMMERCIAL SERVICES
WILLAIM CLARK	COUNSELOR FOR POLITICAL AFFAIRS
PAUL SADLER .	COUNSELOR FOR ADMINISTRATIVE AFFAIRS
MAURICE E. LEE	DIRECTOR, ICA
GERALD W. SHELDON	AGRICULTURAL ATTACHE
WILLIAM E. PAUPE	AID REPRESENTATIVE

Page 5 Itinerary Cont.	
May 13, 1984 - Sunday	
9:30 a.m.	Check out and meet in Hotel Shilla lobby for departure for Kimpo Airport. Mr. Chung, GSO, will pick up baggage.
11:40 a.m.	Leave for Taipei via Thai Airlines #623
1:00 p.m.	Arrive Taipei
4:15 p.m.	Depart Taipei on China Airlines Flight #4.
12:30 p.m.	Arrive San Francisco
4:35 p.m.	Depart San Francisco on Western Airlines Flight #401
6:05 p.m.	Arrive Portland

LUNCHEON

AT

BAMBOO ROOM, THE GRAND HOTEL

12:30 NOON

MAY 3, 1984

Governor Victor Atiyeh, State of Oregon

Senator & Mrs. Ken Jernstedt, State of Oregon

Mr. Ken Meier, Assistant Director, Oregon Dept. of Agriculture

Mr. Ralph Ward, President, Oregon Wheat Growers League

Mr. C. S. Pan, Deputy Director General, Board of Foreign Trade, Ministry of Economic Affairs

Mr. Clark K. H. Chen, Section Chief, Dept. of North American Affairs, Ministry of Foreign Affairs

Miss Maggie T. C. Tien, Dept. of North American Affairs, Ministry of Foreign Affairs

Mr. Y. S. Miao, Acting Chairman, Taiwan Flour Mills Association Mr. Chou Shar, Secretary General, Taiwan Flour Mills Association Mr. Y. H. Yang, Chairman, Taiwan Barley Industry Association Mr. K. H. Lu, Director, U. S. Wheat Associates, Taiwan Office

State of Oregon Governor's Trade Mission

	Hotel Rm.	No.
Governor and Mrs. Atiyeh	2019	
State Senator and Mrs. Ken Jernstedt	2026	
Douglas V. Frengle, Economic Development Dep	t. 2038	
Ken Meier, Dept. of Agriculture	2004	
David D. Lutjen, Economic Development Dept.	2022	
Steve Felkins, Director, Port of Astoria	2021	
Kenneth C. Moore, Int'l Sales Manager, Jeld-Wen, Inc.	2002	
Dr. Young Kwon, Special Consultant, CH2M Hill International	1740	
Ralph Ward, President, Oregon Wheat Growers	League 201	8
Horace Harrison, Jr., President Sunrise Shipping Agency, Inc.	2023	
Peter H. Chun, President, Thermo Ind., Inc.	2034	
Jay S. Lee, President, United Industries, In	ic. 1948	

April 25, 1984

Peter Norwood

HYUNDAI MOTORS - SEOUL, KOREA

The following is to brief the Governor in the event that a call is made on this account during his stay in Seoul.

- 1. Hyundai Motors is the largest manufacturing firm of automobiles in Korea, with an expected production capacity of 300,000 units per annum by 1985. Currently, two ranges of passenger cars are being produced with a variety of models in each range. The "Stellar" models are the more expensive range; the "Pony" models are the economy range. Exports of Hyundai automobiles were limited to Asian markets up to the fall of 1983. At that time, Hyundai decided to test the North American market by selling "Ponies" in Canada. The first shipment of 4,000 units was sold in less than one month and Canadian market penetration has been assured.
- 2. The Canadian program is really a dress rehearsal for U.S. market penetration in the fall of 1985. To the U.S., Hyundai plans to import up to 200,000 units per year of a brand new front wheel drive "Pony" that has been engineered with the help of Mitsubishi Japan. According to their plans, up to 60,000 units would come through a Pacific Northwest port of entry.
- 3. For the last five years, the Port has made it a point to keep Hyundai advised of our auto handling abilities. According to Hyundai, we are the only U.S. port to have done this. Further, when Hyundai opened their Canadian Headquarters in Toronto, we made it a point to develop a relationship at that location as well. To further enhance our position, we have seen that Port Services Co. (vehicle processors at Portland) and Convoy Co. (truckers specializing in auto carriage) also presented themselves to Hyundai.
- 4. Should the Governor call on Hyundai Motors, we would hope that there would be <u>no publicity</u> attached to the visit. We do not wish the competition to wake up and solicit this account vigorously at this time.

François L. Elmaleh

cc: Del Pearson

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HYUNDAI CORPORATION

Hyundai Corporation is one of Korea's largest corporations . . . involved in heavy industries, construction, shipbuilding, automobiles, and shipping.

The Port of Portland works closely with Hyundai Merchant Marine Co., Ltd. . . their shipping company.

- o HMMC offers independent, full container service (nonconference).
- o HMMC operates six vessels in their Far East-West Coast service.
- o Portland is HMMC's only Pacific Northwest call.
- HMMC frequency is four sailings per month.
- All their ships offer service to/from Japan and Taiwan. Three of their vessels also call Korea.
- o Some of the most competitive ocean freight rates are offered by HMMC.
- o HMMC's U.S.A. offices are located in Gardena, California.
- HMMC is represented in the Pacific Northwest by Sunrise Shipping Company, Portland--Mr. Horace Harrison, President, is a member of the delegation.
- o Some NIKE cargo from Korea is shipped to Portland aboard HMMC vessels.

 HMMC vessels call at Port of Portland's container facility, Terminal 6.

Hyundai Corporation is a huge, very diversified company, well-known throughout Korea. Most of their major enterprises are headquartered in their newly-built Hyundai Building in Seoul.

- Hyundai was one of the bidders for our dry dock contract several years ago.
- Hyundai automobiles presently are shipped into Canada. In a few years, as Hyundai cars enter the U.S.A. market, we are hopeful Portland will be their port of entry.

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PRESIDENT, CHUN, DOO HWAN

BORN JAN. 23, 1932. GRADUATED FROM ROK MILITARY ACADEMY IN 1955.

COMMANDER, 72ND REGIMENT OF 25TH INFANTRY DIVISION. COMMANDER OF FIRST AIRBORNE DIVISION.

COMMANDER OF 1st INFANTRY DIVISION, COMMANDER OF DEFENSE SECURITY. COMMAND. ACTING DIRECTOR OF KOREAN CENTRAL INTELLIGENCE AGENCY. PROMOTED TO AND RETIRED AS GENERAL. PRESIDENT OF THE DEMOCRATIC JUSTICE PARTY.

ELECTED AS 12TH TERM PRESIDENT OF ROK JAN, 15, 1981.

MR. HAHN, BONG SOO

BORN IN 1927 IN KYUNGGI-DO. GRADUATED FROM SEOUL NATIONAL UNIVERSITY. HAS SERVED AS ECONOMIC SECRETARY AT BLUE HOUSE, ASSISTANT MINISTER OF MINISTRY OF AGRICULTURE, PLANNING COORDINATION AT THE PRIME MINISTER'S OFFICE, PRESIDENT OF KOREA TRADE PROMOTION CORPORATION FROM 1983.

DR. KIM, SEONG JIN

Born in 1931 in Hwanghae-do (North Korea). Graduated from Korea University, major in Economics. Graduate study at Northwestern University in USA. Has been Professional Journalist, Minister of Culture and Information, Culture and Information Secretary to the President Park. Has been President of the International Cultural Society of Korea since 1982.

DR. KIM, LYUN JOON

BORN IN 1914 IN HAMBUK (NORTH KOREA). GRADUATED FROM YONSEI UNIVERSITY. RECEIVED HONORARY DOCTORATE FROM CENTRAL MICHIGAN STATE UNIVERSITY, AND TAIWAN CULTURAL CENTER. PRESIDENT OF HAN YANG BRESIDER FROM 1952 TO 1973. FOUNDER AND CHAIRMAN OF THE BOARD OF HAN YANG UNIVERSITY.

MR. KUM, JIN HO

Born in 1932 in Kyungbuk. Graduated from Seoul National University, passed Civil Service Examination. M.A. degree from University of Southern California. Has been Director-General of Bureau of Mines, Textile Ind. Energy, Assistant Minister of MCI, Vice Minister of MCI. Minister of Ministry of Commerce and Industry since October 1983. Led the Korean President's Buying Mission to USA in 1984. (Purchased \$3.3 billion worths of goods from USA.)

MR. CHUNG, JU YUNG

BORN IN 1915 KANGWON-DO. COMPLETED FROM TONGCHON PRIMARY SCHOOL. FOUNDER AND CHAIRMAN OF HYUNDAI GROUP INCLUDING 28 AFFILIATED COMPANIES (SHIPBUILDING, AUTOMOTIVE, CONSTRUC-TION, PAINT, GENERAL TRADING, MACHINERY AND OTHERS). CHAIRMAN OF THE FEDERATION OF KOREAN INDUSTRIES, AND THE KOREAN OLYMPIC COMMITTEE. MR. CHUNG IS ONE OF THE MOST REVERED ENTERPRENEUR/ EXECUTIVES IN THE KOREAN BUSINESS WORLD.

MR. KIM, HYUN CHUL

BORN IN 1950 IN SEOUL. GRADUATED FROM WASHINGTON UNIVERSITY. Was successively Executive Director, Managing Director, and President of Sammi Specialty Steel. Chairman of Sammi Group and Sammi Super Star Baseball Team since 1980.

PROFILES:

MR. LEE, WON KYUNG

Born Jan. 15, 1922 in Kyungbuk. Graduated from Seoul National University, major in Business Administration. Graduate study at Harvard University in 1962. Career diplomat; Minister of Culture and Information in 1974, Minister of Youth and Sports in 1983 and Minister of Foreign Affairs since Oct. 1983.

MR. LEE, HEE-IL

Born March 7, 1931, in Hamnam (North Korea). Graduated from Korea University, passed Civil Service Examination. Has served as Director-General, Economic Planning Board, Assistant Minister of Ministry of Foreign Affairs, First Senior Economic Secretary at the Blue House, Minister of Agriculture in 1980, Chairman of Korea Flour Mills Association since 1982.

DR. NAM, DUCK WOO

Born June 8, 1925 in Kyunggi-do. Graduated from Kookmin University. M.A. and Ph.D. from Oklahoma University in 1960. Has served as Minister of Finance, Deputy Prime Minister from 1974 to 1979, Economic Advisor to the President, Prime Minister from 1980 to 1982. Dr. Nam is a true elder statesman of Korea, and is the "godfather" of the Korean economic bureaucracy.

Directory of Key Embassy Contacts

U.S. Embassy (Tel. 722-2601/9)

......

Control Officer:	David R. Rearwin, D U.S. Trade Center,			
Alternate Control Officer:	Kim, Il Lan Assistant Trade Cen Ext. 4150	ter Director		
Emergency: (Marine Guard)	Ext. 4412			
Commercial Officers:	Norman D. Glick Commercial Counseld	or, Ext. 4208		
	L. Richard Jackson Commercial Attache,	Ext. 4356		
	Carol M. Kim, Ext.	4223		
	David R. Rearwin, H	Ext. 4212		
	Patrick Diehl, Ext.	4546		
	Samuel H. Kidder, H	Ext. 4375		
Hotels:				
Chosun Plaza Lotte Hilton	771-05 771-22 771-10 753-7788			
<u>Airlines</u> :	KAL NWA PAN AM CPA	771-67 753-6106/9 777-7701/3 779-0321/8		
Principal Officers of the U.S. Embassy:				
Richard L. Walker Paul M. Cleveland Walter A. Lundy Norman D. Glick Andrew F. Antippas Gerald Manderscheid	Ambassador Deputy Chief of Mis Economic Counselor Commercial Counselo Consul General Administrative Coun	or		

Richard L. Walker	Ambassador
Paul M. Cleveland	Deputy Chief of Mission
Walter A. Lundy	Economic Counselor
Norman D. Glick	Commercial Counselor
Andrew F. Antippas	Consul General
Gerald Manderscheid	Administrative Counselor
Thomas P.H. Dunlop	Political Counselor
James K. Freckmann	Agricultural Counselor
Bernard Lavin	Director, USIS
Laverne E. Brabant	Director, Agricultural Trade Office

	PRO	POSE	D GL	JEST	LIST	
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HOST: Ambassador Richard L. Walker

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TOTAL: 151

1. KOREAN GOVERNMENT

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Office of the President

Dr. Sakong Il, Senior Secretary for Econ. Affairs Kim, Chong Goo, Deputy Senior Secretary for Econ. Affairs

Economic Planning Board

Shin, Byong Hyun, Minister & DPM Kim, Ki Whan, Secretary-General, Int'l Policy Council Kim, Dai Young, Director-General, Bureau of Economic Planning Dr. Lee, Sok Chae, Director, Econ. Cooperation Planning Div., Economic Planning Bureau

Ministry of Commerce and Industry

Kum, Jin Ho, Minister
Kim, Chul Su, Ass't Minister for Trade & Commerce
Park, Un-Suh, Director-General, Bureau of Int'l Trade Promotion
Bureau
Chang, Sokan, Deputy Director-General, Bureau of Int'l Trade
Promotion Bureau
Cho, Hwan Ik, Director, American Trade Div.
Kim, Jong Kap, Deputy Director, American Trade Div.

Ministry of Finance

Choo, Byung Kook, Vice Minister Kim, Dong Bae, Director, Foreign Invest. Div. Wei, Sung Yong, Director-General, Finance Coop. Bureau

Ministry of Foreign Affairs

Lee, Won Kyong, Minister

Office of Forestry

Yim, Seong Jae, Administrator

Minister of State

Lee, Tae Sup, Minister of State for Political Affairs

2. TRADE ORGANIZATIONS

Korean Traders Association (KTA)

Nam, Duck Woo, Chairman Noh, Chin Shik, Senior Managing Director Lee, Sang Sul, Executive Director

Korea Chamber of Commerce and Industry (KCCI)

Chung, Soo Chang, President Ea, Chai Hang, Executive Vice President Kim, In Joon, Executive Managing Director Minn, Wan Kee, Manager, Int'l Dept.

Federation of Korean Industries (FKI)

Roh, In Whan, Executive Deputy Chairman Park, Jung Woong, Director Cho, Choong-Keun, Deputy Director, Int'l Dept.

Korea Trade Promotion Corporation (KOTRA)

Hahn, Bong Soo, President Eom, Chang Sup, Secretariat

Korea-U.S. Economic Council (KUSEC)

Moon, Duk Choo, President Rhim, Kwang Won, Executive Director

Association of Foreign Trading Agents of Korea

Yong, Earl Sik, President Lee, Myung Woo, Manager, Int'l Div.

Korea Lumber Industrial Cooperative

Kim, Kun Ho, Chairman Kim, Nak Dong, Managing Director

Korea Deep Seas Fisheries Association

Admiral Hwang, Chong Yon, Chairman Kim, Eung Soo, Executive Director Lee, Kwang Yul, Director

.

3. AMERICAN CHAMBER OF COMMERCE IN KOREA

R.A. Sholts, Executive Vice President, Samsung Petrochemical Co., Ltd.

James G. Buckley, Regional Manager, United Airlines Harlan C. Grosz, Rep. Director, Purina Korea, Inc. T.M. Brown, President, Westinghouse Electric S.A. Korea Martin H. Cohen, Executive Vice President, Nara Advertising, Inc.

Donald A. Morris, Manager, Eli Lilly Asia, Inc.

T.R. Schrader, Managing Director-Korea, American Tel. & Tel. Int'l F.E. Ltd.

J. Jeff Gausepohl, Managing Director, Du Pont Far East Inc. Roger Griffin, Vice President & General Manager, The Chase Manhattan Bank, N.A.

Jeffrey D. Jones, Lawyer, Kim and Chang, Attorneys

James H. Riddle, Vice President, Teledyne D.L. Seldon, Rep. Director, Connell Bros. Co. (Korea) Ltd.

William L. Valenti, Executive Vice President, Saehan Merchant Banking Corp.

B.G. Frederick C. Krause, Executive Vice President, American Chamber of Commerce in Korea

4. KOREAN BUSINESS COMMUNITY

Kim, Hyun Chul, Chairman, Sammi Corporation

Yun, Kyong Chung, President, Hyosung Corporation

Lee, Yun Woo, President, Myoung Corp.

Kim, Yong Shik, President, Eastland Development Corp.

Park, Jae Myun, President, Hyundai Wood Industry Co., Ltd.

Lee, Man Shik, President, Golden Bell Trading Co., Ltd.

Chung, In Young, President, Halla Resources Corp.

Dr. Paul H.M. Guo, Water Quality Management Adviser, World Health Organization

Noe, Hyung Suk, President, Young Jin Trading Co., Ltd. Kwon, Tae Hyung, President, Oriental Trading Co., Ltd. Robert C. Tetherow, Chairman & President, Applied Magnetics Korea Ltd.

David P. Satterfield, Rep. Director, Blue Ribbon Sports Inc.

Chung, Byung Ki, Director, Hyundai Merchant Marine Co., Ltd. Shin, Chul Joon, Director, Hyundai Merchant Marine Co., Ltd. Park, Se Yong, Senior Vice President, Hyundai Merchant Marine Co., Ltd. Hyun, Seoung Hoon, President, H.S. Corporation Cho, Yang Rae, President, Hankook Tire Mfg. Co., Ltd. Cho, Rak Kyo, President, Sam Ryoong Mul San Co., Ltd. Hur, Chun Ku, President, Sam Mi Line Co., Ltd. Kim Woo Choong, Chairman, Daewoo Group Park, Yong Hak, Chairman, Dainong Group Cho, Suck Rai, Chairman, Hyosung Group Lee, Hee-Il, Chairman, Korea Flour Mills Industrial Association Koo, Cha-Kyung, Chairman, The Lucky-Goldstar Group Lee, Kun-Hee, Vice Chairman, Samsung Group Kim, Suk-Won, Chairman, Ssangyong Business Group Chey, Jong-Hyon, Chairman, Sunkyong Group Kim, Joo-Jin, Vice Chairman, Anam Ind. Co., Ltd. Lee, Kyung-Hoon, President, Daewoo Corp. Park, Yung Wook, President, Hyundai Corp. Park, Yong-Oh, President, Doosan Industrial Co., Ltd. Chung, Mong Joon, President, Hyundai Heavy Ind. Co., Ltd. Kim, Sun Chang, Executive Vice President, Korea Electric Power Corp. Sung, Nack Chung, President, Korea Heavy Industries & Construction Co., Ltd. Cho, Choong Kun, Executive Vice President, Korean Air Lines Chung, Jae Duck, President, Kukje-ICC Corp. Byun, Kyoo Chill, President, The Lucky-Goldstar Group Lee, Hun Jo, President, Lucky-Goldstar Int'l Corp. Koh, Joon-Shik, President, Pohang Iron & Steel Co., Ltd. Ryu, Chan U, Chairman, Poongsan Metal Corp. Rhee, Douglas-S., Chairman, Rheemonde Corp. Kyong, Joo Hyon, President, Samsung Co., Ltd. Chung, Jae Un, President, Samsung Electronics Co., Ltd. Choi, Yong Kwon, President, Samwhan Corp. Park, Doo Ha, Executive Vice President, Ssangyong Corp. Yu, Suck Won, President, Sunkyong Ltd. Yun, S.J., President, Korea Shipping Corp. Park, H.K., President, Korea Marine Transport Co. Kim, Y.K., President, Hanjin Container Line Chung, S.Y., President, Hyundai Motor Co., Ltd. Park, K.S., Chairman, Pan Ocean Bulk Carriers, Ltd. Dr. Yim, Seong Hi, Chung Ang University Choi, Myung Kul, President, Daewoo Motor Co. Choi, K.K., President, Soyang Shipping Co. Lee, Hyun Sang, President, Daejon Leather Co. Chun, E.D., President, Samyang Foods Co., Ltd. Suk, P.J., President, Yunhap Trading Co. Dr. Kim, Lyun Joon, Founder, Han Yang University Dr. Lee, Pyung Hee, President, Han Yang University

Cho, Han Ok, Ph.D., Korea Advanced Energy Research Institute Dr. Kim, Seong Jin, President, Int'l Cultural Society of Korea

.....

Chung, M.H., President, Hyundai Merchant Marine Co., Ltd. Kang, Pyung Lee, Chief Asst. for President, Han Yang University Kim, Jin Won, Representative, Port of Portland

5. EMBASSY STAFF

.....

Ambassador Walker David F. Fitzgerald, USIS Bernard J. Lavin, USIS Thomas P.H. Dunlop, POL James K. Freckmann, AGCON Walter A. Lundy, ECON Laverne E. Brabant, ATO Richard C. Devine, ECON Gerald E. Manderscheid, ADM Norman D. Glick, FCS L. Richard Jackson, FCS Patrick C. Diehl, FCS David R. Rearwin, FCS Carol M. Kim, FCS Kim, Il Lan, FCS Kim, Paing Sup, FCS Kim, Young Hi, FCS Hong, Chong Nim, FCS Park, Sung Tak, USIS La, Chun Shik, ATO

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6. MISSION MEMBERS

Governor and Mrs. Victor Atiyeh Senator and Mrs. Kenneth Jernstedt Douglas V. Frengle, Manager, OEDD-ITD David D. Lutjen, Int'l Trade Specialist, OEDD-ITD Ken Meier, Assistant Director, Oregon Dept. of Agriculture Kenneth C. Moore, Int'l Sales Manager, Jeld-Wen, Inc. Horace Harrision, Jr., President, Sunrise Shipping Agency, Inc. Dr. Young Kwon, Special Consultant, CH2M Hill International Steve Felkins, Director, Port of Astoria Peter H. Chun, President, Thermo Industries, Inc. Ralph Ward, President, Oregon Wheat Growers' League Jay S. Lee, President, United Industries, Inc.

AMERICAN CHAMBER OF COMMERCE IN KOREA

Briefing Breakfast Meeting Wednesday, May 9, 1984 Etoiles Room, Hotel Shilla 08:00 A.M.

Governor Victor G. Atiyeh and Mrs. Atiyeh State Senator Ken Jernstedt and Mrs. Jernstedt Mr. Douglas V. Frengle, Economic Development Department Mr. Ken Meier, Department of Agriculture Mr. David D. Lutjen, Economic Development Department Mr. Steve Felkins, Director, Port of Astoria Mr. Kenneth C. Moore, International Sales Manager, Jeld-Wen, Inc. Dr. Young Kwon, Special Consultant, CH2M Hill International Mr. Ralph Ward, President, Oregon Wheat Growers League Mr. Horace Harrison, Jr., President, Sunrise Shipping Agency, Inc. Mr. Peter H. Chun, President, Thermo Industries, Inc. Mr. Jay E. Lee, President, United Industries, Inc. Mr. Norman D. Glick, Commercial Counselor, U.S. Embassy Mr. David R. Rearwin, Director U.S. Trade Center, U.S. Embassy Mr. Richard A. Sholts, Executive Vice President, Samsung Petrochemical Co., Ltd. Mr. Harlan C. Grosz, Representative Director, Purina Korea, Inc. Mr. William C. Brown, Vice President & General Manager American Express Int'l Banking Corp. Mr. Jeffrey D. Jones, Lawyer, Kim and Chang, Attorneys BG. Frederick C. Krause, Executive Vice President American Chamber of Commerce in Korea

THE KOREAN WAR

June 25, 1950 - July 27, 1953

The North Invades the South.

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Casualties:	Country	<u>Killed</u> <u>Wounded</u> Killed or <u>Wounded</u>			
POW's:	Country	Number of POW's			
-*)	United States South Korea North Korea (estimated) . China (estimated)	166,297 (includes missing 102,000	in action)		
POW's					
Returned:	Country	POW's Returned			
	United States South Korea North Korea China	75,823	aptivity)		
POW's Refusi	ng				
Repatriation		Number			
United States					
(This was the first time in history that "brainwashing" techniques were systematically practiced on POW's and the first time any US prisoners refused repatriation.)					
	CURRENT FORCES ON	THE PENINSULA			
	Country	Number of Troops			
	United States	27,000 Army 11,000 Air Force 400 Navy 38,400 total US			
	South Korea	600,000 total forces			

North Korea (estimated) 830,000+



G2 GRAPHIC NO. 674

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